



HAMBURG
GERMANY

BUCERIUS/WHU
MASTER OF LAW AND BUSINESS

JOACHIM HERZ PROGRAM

Class of 2011
CV Book for Recruiters

A PROGRAM OFFERED JOINTLY BY



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C O N T E N T S

WELCOME

PORTRAIT OF THE SCHOOLS

WHERE ARE THEY NOW

ACADEMIC PROFILE 2010/2011

STATISTICS

INTERNSHIP EMPLOYERS 2007-2011

CAREER EVENTS

STUDENTS' CVS

IMPRINT

Markus Rudolf and Clifford Larsen



WELCOME

Dear Friends of the Bucerius/WHU Master of Law and Business – Joachim Herz Program (“MLB Program”),

We are very pleased to present to you the second CV Book for the MLB Class of 2011. You will find enclosed a brief curriculum vitae for 43 of the students, from 25 countries, in this, the fifth year of the MLB Program. Different though the students are in their backgrounds, they share much in common. While they speak over 20 different languages, all speak excellent English. Although they may have in the past acted uniquely as attorneys or businesspeople, they all share the MLB Program conviction that leaders in a globalized world must have in-depth knowledge of both areas.

The MLB Program brings together two of Germany’s leading private institutions of higher education. The Bucerius Law School and the WHU – Otto Beisheim School of Management are both innovative institutions with an emphasis on performance and a dynamic spirit. Thanks to their internationally and practice-oriented programs, as well as their substantial research activities, they have been exceptionally successful at attracting superb students. As a result, they enjoy an excellent reputation in the academic and professional world.

Through the close cooperation of Bucerius and WHU, the MLB Program is able to offer a curriculum unlike any other in the world. One unique focus of the Program consists of complementary law and business courses that provide an interdisciplinary approach to central issues in international business and law. The Program is also unique in that internationally and comparatively-oriented classroom instruction with teaching staff from many countries, an internship, a course of general studies and the drafting of a master’s thesis all take place within one – very intensive – year.

The decision of the Joachim Herz Stiftung to support the MLB Program is due in no small part to the confidence that our other financial supporters continue to express in us. These donors include Allen & Overy, the Alfred Krupp von Bohlen und Halbach-Stiftung, the Gustav und Catharina Schürfeld-Stiftung, the ZEIT-Stiftung Ebelin und Gerd Bucerius, and the Hamburger Sparkasse. In particular, the UBS Deutschland AG has provided exceptional support, not only financially, but in its leading of the Program’s Board of External Advisers. Many enterprises, both in Germany and around the world, have supported the Program by providing internships to MLB students.

Our students are about to finish their degree and they are all very keen to find placement in the business world – as an intern, trainee or employee.

We hope that you enjoy looking over this material, and look forward to working with you in the future in connection with the Bucerius/WHU Master of Law and Business – Joachim Herz Program.

A handwritten signature in black ink that reads "C. R. Larsen".

Professor Clifford Larsen
Dean, Bucerius/WHU Master of Law and Business –
Joachim Herz Program

A handwritten signature in black ink that reads "M. Rudolf".

Professor Dr. Markus Rudolf
Associate Dean, WHU – Otto Beisheim School of Management

PORTRAIT OF THE SCHOOLS

The MLB is offered jointly by the Bucerius Law School and the WHU – Otto Beisheim School of Management. The two institutions combine the dynamism and experience of two exceptionally successful German private universities known for the consistent international orientation of their curricula.

WHU – OTTO BEISHEIM SCHOOL OF MANAGEMENT

WHU – Otto Beisheim School of Management is committed to excellence in management education, with special emphasis on learning and knowledge creation. Founded in 1984 through private initiative, WHU attracts an exceptionally gifted and entrepreneurial student body. As expressed in the claim “Excellence in Management Education,” WHU pursues excellence in everything it does: its degree and continuing education programs are characterized by innovative curricula, superior instruction, outstanding research, first-class international partnerships with 150 leading universities and more than 150 high-level contacts to the business world. 27 outstanding full-time professors, 60 national and international highly-qualified associate lecturers and nine academic centers guarantee practice-oriented teaching and provide WHU’s more than 500 students an intellectually stimulating and creative atmosphere.



BUCERIUS LAW SCHOOL

Bucerius Law School in Hamburg is the leading private and state-accredited law school in Germany and is characterized by its international focus, practical and performance orientation, and attention to the personal development of the individual student. Bucerius Law School was founded in 2000 by the ZEIT-Stiftung Ebelin und Gerd Bucerius, one of Germany’s largest private foundations, in order to stimulate new developments in higher education and to make a contribution to German legal education. To meet this challenge, Bucerius Law School offers an academically-accomplished and bilingual legal education with a focus on International Business Law, as well as a Studium generale. 20 professors, an Institute for Foundation Law and the Law of Non-Profit Organizations, an Institute for Corporate Law and Capital Markets Law, and a Center for Legal Learning have all been established. Some 250 Ph.D. students – many of them working as research and teaching assistants – and some 30 guest lecturers further enrich the curriculum. A wide range of conferences, external lectures and other international events also take place on the Bucerius campus.



WHERE ARE THEY NOW -

CURRENT EMPLOYERS OF THE CLASSES 2007-2010:

LAW FIRMS:

Baker & McKenzie (Munich, Germany)
Caga & Caga (Istanbul, Turkey)
CBG Ouma & Co. Advocates (Kisumu, Kenya)
DLA Matouk Bassiouny (Cairo, Egypt)
DLA Piper (Baltimore, MD, USA)
Dowway & Partners (Beijing, China)
Eversheds LLP (London, UK)
Freshfields Bruckhaus Deringer LLP (Frankfurt, Germany)
Gill, Godlonton and Gerrans (London, UK)
Guerrero, Olivos, Novoa, Errazuriz (Santiago de Chile, Chile)
Knight & Knight (Malawi)
Mora, Palma y Asociados S.C. (Mexico D.F., Mexico)
Ogier Group L.P. (Guernsey, UK)
Orrick Hölters & Elsing (Frankfurt, Germany)
Osborne Clarke (Cologne, Germany)
Pekin & Pekin (Istanbul, Turkey)
Savjani & Co. (Blantyre, Malawi)
Sonntag & Partner (Munich, Germany)
SPAB & Co - Advocates & Legal Consultants (Chennai, India)
Tempo Participacoes (Sao Paolo, Brazil)
Unicomlegal (St. Petersburg, Russia)
Wolf Theiss (Vienna, Austria)

CORPORATIONS:

Accenture (Tel Aviv, Israel)
African Development Bank (Tunis, Tunisia)
African Forum and Network on Debt and Development (Harare, Zimbabwe)
Allianz SE (Munich, Germany)
Atheneum Partners (Berlin, Germany)
Audi Brazil (Sao Paulo, Brazil)
AXA Group (Warsaw, Poland)
Bankhaus Metzler (Frankfurt, Germany)
Berenberg Bank Joh. Berenberg, Gossler & Co. KG (Hamburg, Germany)
BMW Stiftung Herbert Quandt (Berlin, Germany)
Boehringer Ingelheim Pharma GmbH & Co. KG (Ingelheim, Germany)
CARE International (Johannisburg, South Africa)
Cartagena Capital GmbH (Munich, Germany)
Club Port GmbH (Hamburg, Germany)
Commerzbank AG (Frankfurt, Germany)
Commercial Bank of Ethiopia (Addis Ababa, Ethiopia)
Comverse (Tel Aviv, Israel)
Continental AG (Hannover, Germany)
Deloitte Consulting Ltd. (Dar es Salaam, Tanzania)
Deutsche Bank (Frankfurt, Germany)
DT Capital Partners (China)
East African Community (Tanzania)
Ernst & Young (Frankfurt, Germany)
Finum, Riensch & Held GmbH & Co. KG (Hamburg, Germany)
Hapag Lloyd AG (Lima, Peru)
fashion4home GmbH (Berlin, Germany)
Geocell (Tbilisis, Georgia)
Golden Tulip Hotels (Hamburg, Germany)
H&H Glass Inc. (Irvine, USA)

Kenyan Embassy (Berlin, Germany)

Man Group plc (Zurich, Switzerland)

Marguerite Adviser SA (Luxembourg)

MEAG (Munich, Germany)

Mediobanca (Milan, Italy)

Mirae Asset (Shanghai, China)

Misr Bank-Europe GmbH (Frankfurt, Germany)

Motor Vehicle Accident Fund of Namibia
(Windhoek, Namibia)

Nigerian Deposit Insurance Corporation (Nigeria)

Noble Drilling (Houston, TX, USA)

Nörr Consulting (Berlin, Germany)

NPU Trade (Hamburg, Germany)

Peek & Cloppenburg (Dusseldorf, Germany)

Polo Expressversand Gesellschaft für
Motorradbekleidung und Sportswear mbH
(Düsseldorf, Germany)

Raiffeisenbank (Kaliningrad, Russia)

Rebate Networks GmbH (Berlin, Germany)

RWE AG (Essen, Germany)

Roland Berger Strategy Consultants (Munich, Germany)

Siemens AG (Erlangen, Germany)

Siemens SE (Casablanca, Morocco)

Smaato Inc. (Hamburg, Germany)

Smith International (Cape Town, South Africa)

STX Group (Korea Republic)

The Boston Consulting Group (Munich, Germany)

The Royal Bank of Scotland (Frankfurt, Germany)

Thyssen Krupp AG (Essen, Germany)

TMF Group (Brighton, UK)

Vodafone D2 GmbH (Düsseldorf, Germany)

WalPartTrust (Liechtenstein)

ORGANIZATIONS :

Auswärtiges Amt (Berlin, Germany)

European Commission (Brussels, Belgium)

European Parliament (Brussels, Belgium)

Mekelle University (Mekelle, Ethiopia)

Ministry of Justice of Georgia (Tbilisi, Georgia)

National Sports College (Ghana)

Tanzanian Parliament (Dar es Salaam, Tanzania)

University of Calcutta (Calcutta, India)

University of Szeged (Szeged, Hungary)

World Bank (Buenos Aires, Argentina)



Class of 2007



Class of 2008

**POST-GRADUATE, GRADUATE & PH.D.
PROGRAMS AT UNIVERSITIES:**

Bucerius Law School (Hamburg, Germany)

Christian-Albrechts-Universität Kiel (Kiel, Germany)

Europa Kolleg Hamburg (Hamburg, Germany)

GIGA Institute (Hamburg, Germany)

Hamburg School of Business Administration
(Hamburg, Germany)

Johns Hopkins School of Advanced International Studies
(SAIS) (Washington D.C., USA)

London School of Economics (London, UK)

Loyola University (New Orleans, LA, USA)

Max Planck Institute Research School for Maritime Affairs
(Hamburg, Germany)

Queen Mary, University of London (London, UK)

Stanford University (Stanford, CA, USA)

Universität der Bundeswehr (Munich, Germany)

Universität Hamburg (Hamburg, Germany)

WHU – Otto Beisheim School of Management
(Vallendar, Germany)



Class of 2009



Class of 2010

ACADEMIC PROFILE 2010/2011

1

FOUNDATIONS OF INTERNATIONAL BUSINESS LAW I

- *Business Entities*
- *Commercial Instruments*
- *EU Law I*
- *International Commercial Arbitration I*
- *Comparative Law*
- *International Litigation I*

2

FOUNDATIONS OF INTERNATIONAL MANAGEMENT

- *General Management*
- *Foundations of Investments*
- *Foundations of Financial Reporting*
- *Foundations of Microeconomics*
- *Foundations of Economic Policy*
- *Foundations of Finance*

3

FOUNDATIONS OF INTERNATIONAL BUSINESS LAW II

- *Introduction to U.S. Law*
- *International Sale of Goods*
- *EU Law II*
- *International Litigation II*
- *International Commercial Arbitration II*
- *Drafting of Contracts*

4

CONSOLIDATION IN INTERNATIONAL MANAGEMENT

- *Foundations of Cost Accounting*
- *Foundations of Marketing*
- *Introduction to Strategic Management*
- *Entrepreneurship*
- *Business Ethics*
- *Managerial Leadership*

5

SPECIALIZATION IN INTERNATIONAL BUSINESS LAW AND MANAGEMENT

LAW	↔	BUSINESS
<i>Competition/Antitrust Law</i>	↔	<i>Industrial Economics</i>
<i>Legal Aspects of Corporate Governance</i>	↔	<i>Corporate Governance</i>
<i>Patent and Licensing Law</i>	↔	<i>Strategic Intellectual Property Management</i>
<i>International Trade Law</i>	↔	<i>International Trade and Investment</i>
<i>International Mergers and Acquisitions</i>	↔	<i>Corporate Finance</i>
<i>International Tax Law</i>	↔	<i>International Taxation</i>

6

ELECTIVES IN LAW AND BUSINESS

LAW

- *Comparative Venture Capital Law*
- *Alternative Dispute Resolution*
- *Trademark and Copyright Law*
- *European Capital Markets*
- *Restructuring and Insolvency Law*
- *Labor and Employment Law*

BUSINESS

- *Corporate Strategy*
- *Supply Chain and Transportation Management*
- *Investment Banking*
- *Decision Theory*
- *Wealth Management*

7

MASTER'S THESIS

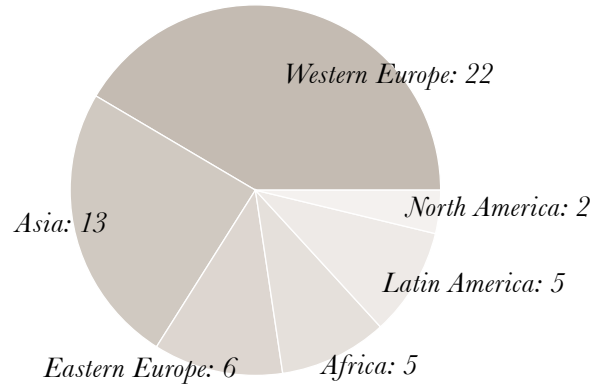
During the first six weeks of the summer term, participants consult with faculty members in choosing a topic for and begin initial work on the master's thesis. During that time, the students receive instruction in research techniques, including use of on-line databases and of the Bucerius library and other libraries in Hamburg. When appropriate, participants are encouraged to and assisted in combining the master's thesis with their experience during their internships. After the end of classes in summer term, the participants have an additional six weeks to devote to the final drafting of the thesis.

ENRICHMENT COURSES

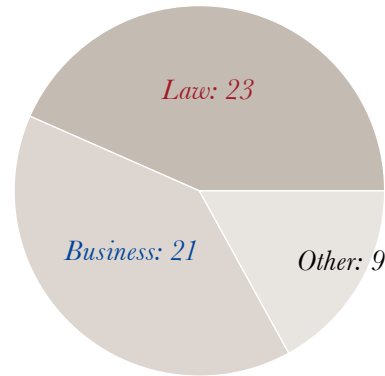
- *Studium Generale*
- *Intercultural Seminar*
- *Negotiation Workshop*
- *Mechanics of Presentation*
- *Master's Thesis Preparation*

STATISTICS (53 STUDENTS)

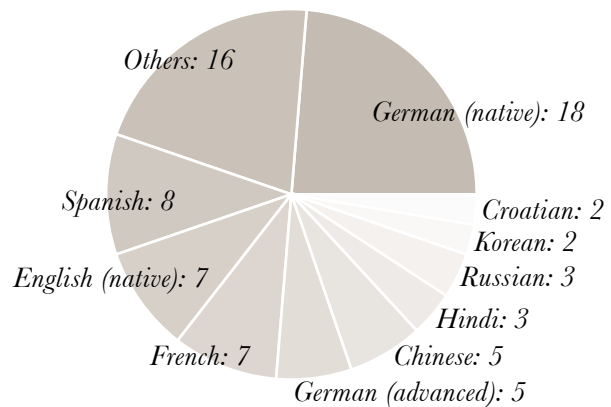
NATIONALITIES (BY REGION)
MLB STUDENTS CLASS OF 2011



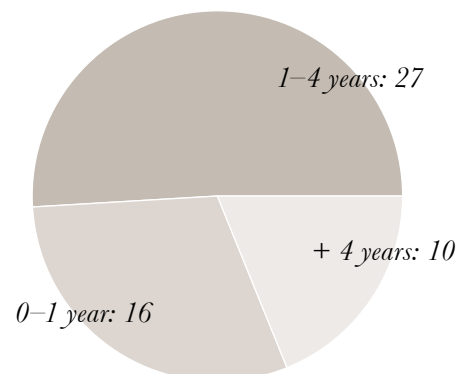
ACADEMIC BACKGROUND
MLB STUDENTS CLASS OF 2011



LANGUAGES
MLB STUDENTS CLASS OF 2011



WORK EXPERIENCE
MLB STUDENTS CLASS OF 2011



WE WISH TO THANK OUR INTERNSHIP EMPLOYERS OF 2007–2011:

LAW FIRMS:

Allen & Overy LLP (Hamburg, Germany)
Allen & Overy LLP (London, UK)
Allen & Overy LLP (Brussels, Belgium)
Arzinger & Partner (Berlin, Germany)
Baker & McKenzie (Frankfurt, Germany)
Beiten Burkhardt (Brussels, Belgium)
Bird & Bird (Munich, Germany)
Brödermann & Jahn (Hamburg, Germany)
Clifford Chance (Dusseldorf, Germany)
Clifford Chance (Frankfurt, Germany)
Clifford Chance (Munich, Germany)
CMS Hasche Sigle (Hamburg, Germany)
Curtis Mallet-Prevost Colt and Mosle LLP (Frankfurt, Germany)
Dr. Gropp & Partner (Berlin, Germany)
Dykema Gossett (Washington D.C., USA)
Ebner Stolz Mönning Bachem & Partner (Hamburg, Germany)
Esche Schümann Commichau (Hamburg, Germany)
Field Fisher Waterhouse LLP (Hamburg, Germany)
Freshfields Bruckhaus Deringer (Frankfurt, Germany)
Freshfields Bruckhaus Deringer (Hamburg, Germany)
Friedrich Graf von Westphalen (Cologne, Germany)
Giambrone Law (Palermo, Italy)
Graf von Westphalen (Hamburg, Germany)
Grata Law Firm (Tashkent, Uzbekistan)
Hogan Lovells International LLP (Hamburg, Germany)
Hogan Lovells International LLP (Frankfurt, Germany)
Hogan Lovells International LLP (Madrid, Spain)
Ince & Co (Hamburg, Germany)
Jones Day (Frankfurt, Germany)
King & Spalding (New York, USA)

Lebhun & Puchter (Hamburg, Germany)
Latham & Watkins LLP (Hamburg, Germany)
Linklaters LLP (Frankfurt, Germany)
Mayer Brown LLP (Cologne, Germany)
Mayer Brown LLP (Frankfurt, Germany)
Meconi Prandi Ricciardiello – MPRLaw (Bologna, Italy)
Pekin & Pekin (Istanbul, Turkey)
Pöllath & Partner (Munich, Germany)
RA Dr. Ernst J. Hoffmann (Bargteheide, Germany)
Scheuermann & Partner (Hamburg, Germany)
Simon & Partner (Hamburg, Germany)
Unverzagt von Have (Hamburg, Germany)
Weitnauer (Berlin, Germany)
Weitnauer (Munich, Germany)
White & Case LLP (Hamburg, Germany)
White & Case LLP (New York, USA)
WilmerHale LLP (London, UK)
Wülfiging Zeuner Rechel (Hamburg, Germany)

CORPORATIONS:

Allianz Private Equity Partners GmbH (Munich, Germany)
Allianz SE (Munich, Germany)
Angermann M&A International (Hamburg, Germany)
A.T. Kearney GmbH (Berlin, Germany)
Axel Springer AG (Berlin, Germany)
bab.la GmbH (Hamburg, Germany)
BASF SE (Ludwigshafen, Germany)
Bear Stearns & Co Inc. (London, UK)
Berenberg Bank, Joh. Berenberg, Gossler & Co. KG (Hamburg, Germany)
bonprix Handelsgesellschaft mbH (Hamburg, Germany)
Bursped Expeditions GmbH & Co. (Hamburg, Germany)
Commerzbank AG (Frankfurt, Germany)

Common Sense – Medien + Kommunikation (Hamburg, Germany)	Metro AG (Dusseldorf, Germany)
Club Port GmbH (Hamburg, Germany)	Moto GmbH (Hamburg, Germany)
Credit Suisse (Frankfurt, Germany)	Motor Vehicle Accident Fund (Windhoek, Namibia)
Deutsche Bank AG (Frankfurt, Germany)	MT Performance GmbH (Berlin, Germany)
Deutsche Lufthansa AG (Frankfurt, Germany)	Non Plus Ultra Trade (Hamburg, Germany)
ECE Projektmanagement GmbH & Co.KG (Hamburg, Germany)	Parklane Capital Beratungs GmbH (Hamburg, Germany)
fashion4home GmbH (Berlin, Germany)	Philips AVENT (London, UK)
Fastforward RSA GmbH (Hamburg, Germany)	PriceWaterhouseCoopers (Frankfurt, Germany)
Fielmann AG (Hamburg, Germany)	PriceWaterhouseCoopers (Hamburg, Germany)
Fortis Clearing Americas LLC. – Chicago Board of Trade (Chicago, USA)	Promodoro Fashion GmbH (Dusseldorf, Germany)
Franz Haniel & Cie. GmbH (Duisburg, Germany)	Otto Group (Hamburg, Germany)
Fresenius Kabi AG (Bad Homburg, Germany)	:response (Frankfurt, Germany)
Gruner + Jahr AG & Co. KG (Hamburg, Germany)	Robert Bosch GmbH (Stuttgart, Germany)
Hanse Ventures BSJ GmbH (Hamburg, Germany)	Rocket Internet – European Founders Fund (Berlin, Germany)
Hapag Lloyd AG (Hamburg, Germany)	Sal. Oppenheim jr. & Cie. KgaA (Frankfurt, Germany)
Halide Venture (Nigeria)	SAP Deutschland AG & Co. KG (Walldorf, Germany)
HSBC Trinkaus & Burkhardt AG (Dusseldorf, Germany)	SCOR Global P&C (Paris, France)
HSH Nordbank AG (Hamburg, Germany)	Siemens AG (Erlangen, Germany)
HSH Nordbank Corporate Finance AG (Hamburg, Germany)	Siemens S.A. (Casablanca, Morocco)
HSH Nordbank Real Estate AG (Hamburg, Germany)	Spence Shipping Pvt Ltd (Colombo, Sri Lanka)
Indonesian Trade Promotion Center (Hamburg, Germany)	Strategiclink Advisory Services (Zimbabwe)
ING DiBa AG (Frankfurt, Germany)	Stratley AG (Germany)
KIA Motors Deutschland GmbH (Frankfurt, Germany)	Studio Hamburg GmbH (Hamburg, Germany)
Klein & Coll (Frankfurt, Germany)	STX Europe (Oslo, Norway)
KMPG AG Wirtschaftsprüfungsgesellschaft (Hamburg, Germany)	SUSAT & Partner OHG (Hamburg, Germany)
Landesbank Baden-Württemberg (Stuttgart, Germany)	Tchibo GmbH (Hamburg, Germany)
Link & Partners GmbH (Hamburg, Germany)	TKM Global GmbH (Hamburg, Germany)
Masiya Business Solutions (Cape Town, South Africa)	TRAMEX – Travel meets experience GmbH (Hamburg, Germany)
M.C.B. Beteiligungs GmbH (Berlin, Germany)	Trost SE (Stuttgart, Germany)
	TSS GmbH (Buxtehude, Germany)
	UBS Deutschland AG (Hamburg, Germany)

UBS Deutschland AG (Sauerborn, Germany)
UnCUT/VOICES Press (Frankfurt, Germany)
Unilever Deutschland GmbH (Hamburg, Germany)
United Technology Solutions (New Delhi, India)
Viking Asset Management LLC (San Francisco, USA)
Vodafone D2 GmbH (Dusseldorf, Germany)
Work Place Solutions (Lesotho)

ORGANIZATIONS :

ActionAid International (Malawi)
Afrika-Verein e.V. (Hamburg, Germany)
Auswärtiges Amt (Berlin, Germany)
EMA e.V. (Hamburg, Germany)
Embassy of Georgia (Berlin, Germany)
Honorary Consulate of Mexico (Hamburg, Germany)
Institut für Ostrecht – University of Cologne
(Cologne, Germany)
International Tribunal for the Law of the Sea
(Hamburg, Germany)
Lateinamerika Verein e.V. (Hamburg, Germany)
Max Planck Institute for Comparative and International
Private Law (Hamburg, Germany)
Mossbourne Community Academy (London, UK)
Ministry of East African Cooperation
(Dar es Salaam, Tanzania)
UNCTAD (New York, USA)
UNIDROIT (Rome, Italy)
U.S. MISSION to the OECD (Paris, France)
The Family Firm Institute (Boston, USA)
Virginia Air Space Center (Virginia, USA)
ZEIT-Stiftung Ebelin und Gerd Bucerius (SbR),
(Hamburg, Germany)

3rd MLB Golf-Networking Event – Another Success Story

For the third time, the MLB Golf Networking Event took place on May 6th 2011 at “Golf Gut Glinde”, just outside of Hamburg. MLB students, internship employers and the MLB team met on a sunny Friday afternoon on the terrace with a beautiful view over the golf course. Over coffee & cake it was easy to get into conversation and get to know one another. Afterwards, whilst eight participants played a 9-hole round of golf, 30 “beginners” had the chance to learn some golfing strokes and who knows, perhaps a few discovered their love for the game! After 2 hours of eventful golfing everyone met back in the club house for soup & drinks. There, all participants had the opportunity to mingle again and to exchange their experiences.



We would like to thank the companies' representatives for their participation and we hope to see you next year again on the golf course. Companies that participated are:

Clifford Chance LLP, CMS Hasche Sigle, Field Fisher Waterhouse, Hanse Ventures BSJ GmbH, Ince & Co International LLP, : response, Rufus Steinkrauss Executive Recruitment, UBS Deutschland AG.

Company Presentations within the MLB Program

In the fall semester of 2010 we were able to win well-known companies for presentations. On November 8th Mr. Solms U. Wittig, LL.M. (NYU), a lawyer from Siemens AG was our guest at Bucerius Law School. He works as General Counsel within the Industry Sector. Approximately 25 MLB students followed his presentation about this global player. On November 18th Roland Berger Strategy Consultants invited 20 pre-selected students to a workshop. It included a short company presentation, team-work during a case followed by a presentation of the results. This eventful evening found its crowning end in a restaurant nearby where students had the opportunity to get into conversations with associates and partners. On November 22nd, Nicolas Steineke (MLB-Alumnus) who works at Berenberg Bank in Hamburg, gave a presentation. He told the students about his professional background and introduced his employer to the group. The MLB students had the opportunity to ask Rufus Steinkrauss from “Rufus Steinkrauss Executive” different kind of questions about the German job market on November 25th.

On behalf of the MLB Program, we would like to thank all guest speakers that they took their time to share their experiences with the students and we hope to see them soon back on campus.

*Company Presentation: **Berenberg Bank***

On November 22, Bucerius alumnus Nicolas Steineke came to BLS to present one of Germany's oldest private banks, the Berenberg Bank, to a group of MLB students. After briefly introducing himself, Mr. Steineke proceeded to outline the history, as well as the current organisational structure and activities pursued by Berenberg Bank. Afterwards, Mr. Steineke explained why and how he started his career at the Berenberg Bank, before describing his current assignment. Mr. Steineke subsequently explained how private wealth management was carried out, using a real-life example, which provided great detail to how a client is first approached, his wealth portfolio analysed, then optimized and lastly managed. Mr. Steineke then introduced possible internship and job opportunities in investment banking and wealth management, drawing on past examples and typical intern experiences. The evening ended with a conversation over wine and pretzels about the MLB program and Berenberg Bank. Mr. Steineke shared some of his own MLB experiences, as well as his experiences gained since graduating from BLS, especially regarding a six year time period spend working at a medium sized firm in London. He also answered any and all questions regarding Berenberg Bank thoroughly. His open and sincere approach truly impressed the students present.

We, the MLB Class of 2011, would like to thank the Berenberg Bank and Mr. Steineke for the wonderful, informative evening!

Bucerius/WHU Master of Law and Business –
Joachim Herz Program
Class of 2011
Students' CVs for Job/Internship Placement



**FOR MORE INFORMATION
ABOUT JOB/INTERNSHIP PLACEMENT,
PLEASE CONTACT:**

Ms. Julia Mertins, M.A.

Career Advisor

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IMPRINT

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